

# Destination St Lucia Limited

## Services

### More than bareboat yacht charter

DSL-Yachting provides an assortment of services that go beyond our regular bareboat (or skippered) yacht charter holidays.

With over 15 years experience at getting things done on St Lucia and a range of excellent in-house trained engineers, we are able to provide yacht support for a variety of situations and a flexible range of Long Term Charter agreements.

### Longterm Yacht Charter

We offer yachts out of our Bareboat fleet and Private Yachts for Longterm Charter. Please inquire with the duration of trip, size of yacht or number of people and any other requirements you may have.

### Absentee Yacht Management

If you are the owner/skipper of a private yacht and would like to leave your yacht well cared for in Rodney Bay Marina DSL Yachting will look after your boat during your absence. The berthing rental agreement is directly done with the Rodney Bay Marina office, and DSL will start the engine, air the yacht, check the batteries and control fenders and mooring lines for you on a regular basis. Upon officially clearing in a yacht is usually allowed to stay for a period of 6 weeks without the owner or crew being present. If you want to leave a yacht in St. Lucia for longer time a "Temporary importation" application can be submitted for up to one year stay at a time. Forms for this are available in the Marina office.

If you wish DSL will either supervise any contracted work to be done on your yacht during your absence or undertake necessary repairs upon your approval.

### Yacht Management

For you as a prospective or actual boat owner there are several options. If you already own a yacht suitable for charter you can join our charter fleet and we can rent it out for you for a set fee per month and charter. If you are a charter operator yourself we can act as a clearing house for your charters.

If you do not own a yacht yet but are thinking of buying, one we have developed a purchasing scheme where you get full ownership of a yacht at half the purchasing price in return for letting us charter out the yacht for a period of 5 years.

With all available yacht management options six weeks of owner occupancy ( 2 weeks in high season and 4 weeks in low season) are standard, but as a small company we are very flexible and individual arrangements are possible.

Please inquire with us about the currently available boat types and sizes.

## Y a c h t R e p a i r s a n d R e f i t s

We have carpenters, electricians, mechanics, welders, sailmakers and fiberglass-, gelcoat-, varnish- and upholstery specialists working for us and 15 years of experience in getting the work done on a quite laid back tropical island. A vast network of yacht suppliers is just an E-mail away. Yacht spares sent for "Yachts in Transit" are generally duty-free but require professional brokerage at a set fee per shipment ( typically around 80 USD ).

No job is too big or too small for us, however we prefer to schedule extensive yacht refits for the traditionally "slower" summer months.

Labour rates per billed hours are 45 USD for qualified specialists, 35 USD for a diesel mechanic, 25 USD for technical staff and 15 USD for cleaners / helpers. Contracted outside labour is billed with a 10% surcharge.

Yacht spares sent for "Yachts in Transit" are generally duty-free but require professional brokerage at a set fee per shipment ( typically around 60 USD ).

## P r o c u r e m e n t o f S p a r e P a r t s

Although basic spares are available on the island and we try to keep our inventory well stocked for most of the daily repair work, it may be necessary to order parts for a job from abroad. We are regularly in contact with all major yacht suppliers and can usually source and order any part for your yacht at catalog costs. This is not limited to the odd oilfilter or impeller but reaches as far as new rigging, genreators, main engines, sails and much more.

## R e n t a l o f S t o r a g e S p a c e

We have dry, safe and affordable storage space for rent for your bulky sails, spare jerry cans, ocean gear and other equipment from the ocean crossing.

## F a x a n d M a i l S e r v i c e

If you would like to have mail sent to you while in St. Lucia please use YOURNAME c/o DSL Yachting, P.O.Box 2091, Gros Islet, St. Lucia, West Indies. Please keep in mind that mail can take 3 weeks and longer from Europe to St. Lucia.

Please do not send parcels by regular mail, they can take forever and are difficult to clear if you are not there in person with an I.D. at the post office. For packages please use a courier service such as UPS, Fedex or DHL instead. The address applicable in this case is YOURNAME, YACHT IN TRANSIT "YOUR YACHT", c/o DSL Yachting, Rodney Bay Marina, Gros Islet, St. Lucia, ( phone (758) 452 8531 ), as Courier services do not accept packages to P.O.Boxes. Faxes are a reliable option, please have them addressed to YOURNAME c/o DSL-Yachting, Fax No ++1 (758) 452 0183. Faxes, Mail and packages are kept safe in DSL's office, and can be collected during office hours upstairs the Bread Basket bakery in the Rodney Bay Marina complex. Please note that the Rodney Bay Marina also offers the same services.

## Y a c h t D e l i v e r i e s

DSL has a number of qualified and experienced captains and crew members on hand, that will deliver your yacht to any destination for a reasonable charge. For those who do not want to have their yacht sailed transatlantic there is always the option of an ocean freight delivery. DSL can negotiate the contract and do the necessary preparations.

DSL can assist you in getting insurance for your yacht with two major most reputable european insurers, using different underwriters. Comprehensive, Partially Comprehensive, Liability and Passenger Insurance are available for premiums of approx. 2% of the insured value of the yacht, regardless if the yacht is in private use or in a charter fleet. Hurricane coverage is guaranteed and unlike with other companies your benefit is based on the actual sum contracted ( new for old ) and not devalued over time.

L i n k s

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